

# Product guide

With effect from 13 November 2024

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#### **Use Broker Chat**

9.30am - 5pm (Mondays) and 9am - 5pm (Tuesday - Friday) to talk to us about any preapplication lending criteria enquiries nationwide-intermediary.co.uk/brokerchat

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# House Purchase for New Borrowers

(excluding Equity Share)

#### **Product features**

- ✓ House Purchase products available up to 95% LTV<sup>6</sup>
- $\checkmark$  Range of products with zero product fees
- ✓ Free standard valuation with all purchase products²
- House Purchase rates available up to 60% LTV on Interest Only mortgages and subject to criteria

	Deal Period	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size <sup>3</sup>	Early Repayment Charge <sup>8</sup>
		4.17%		£1,499	£300k-£5m	
	2 year	4.22%		£999	£25k - £299,999	
		4.48%		£0	£25k - £5m	
		4.12%		£999	£25k - £1m	
	3 year	4.31%	<b>=</b> 400/	£0	£25k - £2m	
Up to 60% LTV		4.09%	7.49%	£1,499	£300k-£5m	Yes
	5 year	4.14%		£999	£25k - £299,999	
		4.24%		£0	£25k - £5m	
	40	4.49%		£999	£25k - £1m	
	10 year	4.59%		£O	£25k - £2m	
		4.39%		£1,499	£300k-£5m	
	2 year	4.44%		£999	£25k - £299,999	
		4.71%		£O	£25k - £5m	
		4.32%		£999	£25k - £1m	
60 040/ EE0/ IED	3 year	4.49%	<b>-</b> 400:	£O	£25k - £2m	Yes
60.01% - 75% LTV		4.19%	7.49%	£1,499	£300k-£5m	
	5 year	4.24%		£999	£25k - £299,999	
		4.34%		£0	£25k - £5m	
		4.54%		£999	£25k - £1m	
	10 year	4.64%		£O	£25k - £2m	
		4.55%		£1,499	£300k-£2m	
	2 year	4.60%		£999	£25k - £299,999	- -
		4.86%		£O	£25k - £2m	
	_	4.54%		£999	£25k - £1m	
	3 year	4.79%		£0	£25k - £1m	1
75.01% - 80% LTV		4.39%	7.49%	£1,499	£300k-£2m	Yes
	5 year	4.44%		£999	£25k - £299,999	1
		4.57%		£O	£25k - £2m	1
	10	4.84%		£999	£25k - £1m	1
	10 year	5.19%		£O	£25k - £1m	1
		4.60%		£1,499	£300k-£2m	
	2 year	4.65%		£999	£25k - £299,999	
		4.91%		£O	£25k - £2m	
		4.54%		£999	£25k - £750k	
00.040/ 050/ 171/	3 year	4.83%	7.400/	£0	£25k - £750k	V
80.01% - 85% LTV		4.39%	7.49%	£1,499	£300k-£2m	Yes
	5 year	4.44%		£999	£25k - £299,999	
		4.57%		£O	£25k - £2m	
	40	4.84%		£999	£25k - £750k	
	10 year	5.19%		£0	£25k - £750k	

# House Purchase for New Borrowers

(excluding Equity Share)

# Fixed rate mortgages (continued)

	Deal Period	Initial rate	Followed by our variable SMR¹	Product fee	Loan size <sup>3</sup>	Early Repayment Charge <sup>8</sup>
	2	5.09%		£999	£25k - £1m	
	2 year	5.34%		£0	£25K-£IIII	
	3 year	4.95%	7.49%	£999	£25k - £500k £25k - £1m	
85.01% - 90% LTV	3 year	5.12%		£O		Yes
85.01% - 90% LI V	E	4.64%		£999		
	5 year	4.75%		£O		
	40	5.19%		£999	£25k - £500k	
	10 year	5.39%		£0		
	2	5.34%		£999	£25k - £750k	
	2 year	5.58%		£O		
	2	5.32%		£999	£25k - £500k	
00 010/ 0E0/ LTV	3 year	5.49%	7.49%	£0	£25K - £500K	
90.01% - 95% LTV 5 year	5.14%	1.45%	£999	£25k - £750k	Yes	
	5 year	5.19%		£O	£∠SK-£1SUK	_
	10 year	5.64%		£999	6251 65001	
		5.89%		£O	£25k - £500k	

## **Tracker mortgages**

Linked to Bank of England Base Rate, currently 4.75%

	Deal Period	Difference from Base Rate	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size <sup>3</sup>	Early Repayment Charge <sup>8</sup>
Un to COV ITV	2,,,,,,,,	+0.19%	4.94%	7.49%	£999	£25k - £5m	N <sub>2</sub>
Up to 60% LTV	2 year	+0.89%	5.64%	1.49%	£0	£25K - £5III	No
60 010/ 7E0/ LTV	2,,,,,,,,	+0.29%	5.04%		£999	£25k - £5m	No
60.01% - 75% LTV 2	2 year	+0.89%	5.64%	1.45%	£0	£25K-£5III	INO
75 O40/ OO0/ LT\/	2	+0.39%	5.14%	7.400/	£999	£25k - £2m	No
75.01% - 80% LTV	2 year	+1.12%	5.87%	7.49%	£0	£25K-£2M	
80.01% - 85% LTV	2,,,,,,,,	+0.54%	5.29%	7.49%	£999	£25k - £2m	No
80.01% - 85% LI V	2 year	+1.15%	5.90%	1.49%	£0	£25K - £2III	INO
0E 040/ 000/ LTV	2	+0.94%	5.69%	7.400/	£999	COEL C1	NI -
85.01% - 90% LTV 2	2 year	+1.15%	5.90%	7.49%	£0	£25k - £1m	No
00 010/ 0E0/ LT\/	2	+1.39%	6.14%	£999		COEL C750L	
90.01% - 95% LTV	2 year	+1.45%	6.20%	7.49%	£O	£25k - £750k	No

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# House Purchase for First Time Buyers

(excluding Equity Share)

# **Product features**

- ✓ First Time Buyer (FTB) products available up to 95% LTV<sup>6</sup>
- √ £500 cashback for all FTBs<sup>4</sup>
- Range of products with zero product fees
- ✓ Free standard valuation with all purchase products²
- For fixed rates only: Nationwide Helping Hand mortgage may be available with our 5 year and 10 year fixed rate products (60%-95% LTV). Please see page 17 for details.

	Deal Period	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
		4.29%		£1,499	£300k-£5m	
	2 year	4.34%		£999	£25k - £299,999	
		4.79%		£O	£25k - £5m	
		4.19%		£999	£25k - £1m	
	3 year	4.59%	<b>=</b> 400/	£O	£25k - £2m	
Up to 60% LTV		4.14%	7.49%	£1,499	£300k-£5m	Yes
	5 year	4.19%		£999	£25k - £299,999	-
		4.54%		£O	£25k - £5m	
	10	4.49%	]	£999	£25k - £1m	-
	10 year	4.59%		£O	£25k - £2m	1
		4.43%		£1,499	£300k-£5m	
	2 year	4.48%		£999	£25k - £299,999	
		4.84%		£O	£25k - £5m	
	2-	4.34%		£999	£25k - £1m	
CO 040/ 750/ LTV	3 year	4.74%	7.400/	£O	£25k - £2m	Yes
60.01% - 75% LTV		4.29%	7.49%	£1,499	£300k-£5m	
	5 year	4.34%		£999	£25k - £299,999	
		4.59%		£0	£25k - £5m	
	10	4.54%		£999	£25k - £1m	
	10 year	4.64%		£0	£25k - £2m	
		4.64%		£1,499	£300k-£2m	_
	2 year	4.69%		£999	£25k - £299,999	
		4.99%		£0	£25k - £2m	
	2	4.59%		£999	£25k - £1m	
75.01% - 80% LTV	3 year	4.89%	7.49%	£0	£25k - £1m	Vo a
75.01% - 80% LI V		4.30%	1.49%	£1,499	£300k-£2m	Yes
	5 year	4.35%		£999	£25k - £299,999	
		4.64%		£O	£25k - £2m	
	10 200	4.89%		£999	£25k - £1m	
	10 year	5.14%		£0	£25k - £1m	
		4.64%		£1,499	£300k-£2m	
	2 year	4.69%		£999	£25k - £299,999	
		4.99%		£0	£25k - £2m	
	21005	4.64%		£999	£25k - £750k	
80.01% - 85% LTV	3 year	4.89%	7.49%	£O	£25k - £750k	Yes
60.01% - 65% LI V		4.44%	1.43%	£1,499	£300k-£2m	ies
	5 year	4.49%		£999	£25k - £299,999	
		4.69%		£0	£25k - £2m	
	10.400	4.94%		£999	£25k - £750k	
	10 year	5.14%		£0	£25k - £750k	

# House Purchase for First Time Buyers

(excluding Equity Share)

# Fixed rate mortgages (continued)

	Deal Period	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
	2	5.04%		£999	£25k - £1m	
	2 year	5.34%		£0	£ZSK - £IM	
	2	5.09%		£999	£25k - £500k	
85.01% - 90% LTV	3 year 5 year	5.34%	7.49%	£0	£23K-£300K	Yes
65.01% - 30% LI V		4.84%	1.45%	£999	£25k - £1m	
		5.04%		£0	azsk-alli	
		5.19%		£999	£25k - £500k	
	10 year	5.29%		£0		
	2	5.49%		£999	£25k - £750k	
	2 year	5.64%		£0		
	2	5.44%		£999	£25k - £500k	
00 040/ 0E0/ ITM	3 year	5.64%	7.400/	£0	£23K-£300K	Yes
90.01% - 95% LTV	_	5.20%	7.49%	£999	COEL C750L	
5 year	5 year	5.39%		£0	£25k - £750k	
	10 year	5.69%		£999	0051 05001	
		5.79%		£O	£25k - £500k	

### **Tracker mortgages**

	Deal Period	Difference from Base Rate	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
Un to 600/ LTV	2	+0.29%	5.04%	7.49%	£999	C251- C5	Na
Up to 60% LTV	2 year	+0.99%	5.74%	7.49%	£0	£25k - £5m	No
60.010/ 7E0/ LTV	2	+0.34%	5.09%	7.400/	£999	£25k - £5m	No
60.01% - 75% LTV	2 year	+1.04%	5.79%	7.49%	£0	£ZSK-£SIII	
75 O40/ OO0/ LT\/		+0.54%	5.29%	7.400/	£999	£25k - £2m	No
75.01% - 80% LTV	2 year	+1.09%	5.84%	7.49%	£0	£ZSK - £ZM	
80.01% - 85% LTV	2	+0.69%	5.44%	7.49%	£999	£25k - £2m	NI -
80.01% - 85% LI V	2 year	+1.19%	5.94%	1.49%	£0	£ZSK - £ZM	No
0E 040/ 000/ LTV		+1.04%	5.79%	7.400/	£999	£25k - £1m	NI-
85.01% - 90% LTV 2 year	+1.19%	5.94%	7.49%	£0	£25K - £1111	No	
00 010/ 0E0/ LTV	2	+1.39%	6.14%	7.400/	£999	COEL CZEOL	
90.01% - 95% LTV	2 year	+1.49%	6.24%	6.24%		£25k - £750k	No

# Equity Share House Purchase for New Borrowers and First Time Buyers

#### **Product features**

- ✓ Free standard valuation with all purchase products²
- Range of products with zero product fees
- $\checkmark$  £500 cashback for all First Time Buyers (FTB)<sup>4</sup>
- ✓ Flexible features come as standard on all fixed products:
  - Overpayments up to 10% of the initial balance per annum<sup>8</sup>
  - Unlimited overpayments on tracker products

### Fixed rate mortgages

	Deal Period	Initial rate	Followed by our variable SMR¹	Product fee	Loan size <sup>3</sup>	Early Repayment Charge <sup>8</sup>
	2	4.39%		£999		
Um to COO/ ITV	2 year	4.84%	7.400/	£O	£25k - £5m	Yes
Up to 60% LTV	F	4.24%	£999	£25K-£5III	res	
5 year	o year	4.59%		£O		
	2 year	4.53%		£999		Yes
60.01% - 75% LTV		4.89%	7.400/	£O	C251- C5	
60.01% - 75% LI V	F	4.39%	7.49%	£999	£25k - £5m	
	5 year	4.64%		£O		
	2 year	4.74%		£999		
75 040/ 000/ LTV		5.04%	7.400/	£O	C251- C2	Yes
75.01% - 80% LTV		4.40%	7.49%	£999	£25k - £2m	
5 year	4.69%		£0	1		

### **Tracker mortgages**

	Deal Period	Difference from Base Rate	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
Un to 60% ITV	2.400#	+0.34%	5.09%	7.49%	£999	£25k - £5m	No
Up to 60% LTV	2 year	+1.04%	5.79%		£O		
60.01% - 75% LTV	2	+0.39%	5.14%	7.49%	£999	£25k - £5m	No
60.01% - 15% LI V	2 year	+1.09%	5.84%	1.49%	£0	£23K - £3III	INO
75.01% - 80% LTV 2 year	2	+0.59%	5.34%	7.49%	£999	£25k - £2m	Na
	2 year	+1.14%	5.89%		£O		No

# Remortgage for New Borrowers

#### **Product features**

- ✓ Free standard valuation² and the choice of free standard legal fees⁵ or £500 cashback⁴ on all remortgage products
- Remortgage rates available up to 90% LTV on standard repayment mortgages, including customers increasing borrowing to pay off a Help to Buy Equity Loan in full. Available up to 95% on a like for like basis.
- Remortgage rates available up to 60% LTV on Interest Only mortgages, subject to criteria

	Deal	Initial rate	Followed by our	Product fee	Loan size <sup>3</sup>	Early Repayment
	Period	Initiat rate	variable SMR¹	Productiee	Loan Size	Charge <sup>8</sup>
		4.29%		£1,499	£300k-£5m	
	2 year	4.34%		£999	£25k - £299,999	
		4.69%		£O	£25k - £5m	
	3 year	4.29%		£999	£25k - £1m	
Up to 60% LTV	3 year	4.49%	7.49%	£O	£25k - £2m	Yes
Op 10 60% LI V		4.09%	1.45%	£1,499	£300k-£5m	ies
	5 year	4.14%		£999	£25k - £299,999	
		4.29%		£O	£25k - £5m	
	10	4.62%		£999	£25k - £1m	
	10 year	4.79%		£O	£25k - £2m	
		4.49%		£1,499	£300k-£5m	
	2 year	4.54%		£999	£25k - £299,999	
		4.84%		£O	£25k - £5m	
	2	4.44%		£999	£25k - £1m	
	3 year	4.61%	7.400/	£O	£25k - £2m	Yes
60.01% - 75% LTV		4.19%	7.49%	£1,499	£300k-£5m	res
	5 year	4.24%		£999	£25k - £299,999	
		4.39%		£O	£25k - £5m	
	10	4.69%		£999	£25k - £1m	
	10 year	4.84%		£O	£25k - £2m	
		4.80%		£1,499	£300k-£2m	
	2 year	4.85%		£999	£25k - £299,999	
		5.29%		£O	£25k - £2m	
	2	4.79%		£999	£25k - £1m	
75 040/ 000/ LTM	3 year	4.99%	7.400/	£O	£25k - £1m	V
75.01% - 80% LTV		4.44%	7.49%	£1,499	£300k-£2m	Yes
	5 year	4.49%		£999	£25k - £299,999	
		4.69%		£O	£25k - £2m	
	10	4.99%		£999	£25k - £1m	
	10 year	5.39%		£O	£25k - £1m	
		4.99%		£1,499	£300k-£2m	
	2 year	5.04%		£999	£25k - £299,999	
		5.49%		£O	£25k - £2m	
	2.	4.89%		£999	£25k - £750k	
80.01% - 85% LTV	3 year	5.09%	7.49%	£O	£25k - £750k	V
		4.49%		£1,499	£300k-£2m	Yes
	5 year	4.54%		£999	£25k - £299,999	- - -
		4.79%		£O	£25k - £2m	
		4.99%		£999	£25k - £750k	
	10 year	5.39%		£0	£25k - £750k	

# Remortgage for New Borrowers

# Fixed rate mortgages (continued)

	Deal Period	Initial rate	Followed by our variable SMR¹	Product fee	Loan size <sup>3</sup>	Early Repayment Charge <sup>8</sup>
	2.400#	5.34%		£999	£25k - £1m	
	2 year 3 year 5 year	5.84%		0£	æ∠SK - æIIII	
		5.34%	7.49%	£999	£25k - £500k	
0E 049/ 009/ LTV		5.56%		O.	£25K - £5UUK	Yes
85.01% - 90% LTV		4.89%		£999	COEL - C1	
		5.09%		£O	£25k - £1m	
	10	5.34%		£999	£25k - £500k	
	10 year	5.59%		O.3		
	2.400#	5.89%		£999	£25k - £750k	
	2 year	6.14%		£O	£25K-£15UK	
00 010/ 0E0/ LTV	3 year 5 year	5.74%	7.400/	£999	COEL CEOOL	Voc
90.01% - 95% LTV		5.99%	7.49%	£O	£25k - £500k	Yes
		5.39%		£999	0051 07501	
		5.54%		£O	£25k - £750k	

# **Tracker mortgages**

	Deal Period	Difference from Base Rate	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>	
Un to COV LTV	2	+0.19%	4.94%	7.49%	£999	£25k - £5m	No	
Up to 60% LTV	2 year	+0.94%	5.69%	1.49%	£O	£25K - £5III		
60.01% - 75% LTV 2	2	+0.29%	5.04%	7.49%	£999	£25k - £5m	No	
	2 year	+0.94%	5.69%		£O			
75.01% - 80% LTV	2	+0.49%	5.24%	7.49%	£999	£25k - £2m	No	
75.01% - 80% LI V	2 year	+1.15%	5.90%		£O			
00 010/ 0E0/ ITV	2	+0.54%	5.29%	7.400/	£999	£25k - £2m	Nia	
80.01% - 85% LTV	2 year	+1.15%	5.90%	7.49%	£O	£25K - £2M	No	
0E 010/ 000/ LTV	2	+0.94%	5.69%	7.400/	£999	COEL Cim	No	
85.01% - 90% LTV	2 year	+1.15%	5.90%	7.49%	£O	£25k - £1m	INO	
90.01% - 95% LTV	2	+1.39%	6.14%	7.400/	£999	C2EL C7EOL	NI-	
	2 year	+1.49%	6.24%	7.49%	£O	£25k - £750k	No	

# Existing Borrowers House Purchase

(excluding Equity Share)

### **Product features**

- ✓ Free standard valuation with all purchase products²
- Range of products with zero product fees

	Deal Period	Initial rate	Followed by our variable SMR¹	Product fee	Loan size <sup>3</sup>	Early Repayment Charge <sup>8</sup>	
		4.17%		£1,499	£300k-£5m		
	2 year	4.22%		£999	£5k - £299,999		
		4.48%		£O	£5k - £5m		
		4.12%		£999	£5k - £1m		
	3 year	4.31%	<b>=</b> 400/	£0	£5k - £2m		
Up to 60% LTV		4.09%	7.49%	£1,499	£300k-£5m	Yes	
	5 year	4.14%		£999	£5k - £299,999		
		4.24%		£0	£5k - £5m		
	40	4.49%		£999	£5k - £1m		
	10 year	4.59%		£0	£5k - £2m	-	
		4.39%		£1,499	£300k-£5m		
	2 year	4.44%		£999	£5k - £299,999		
		4.71%		£O	£5k - £5m		
60.01% - 75% LTV	2	4.32%		£999	£5k - £1m		
	3 year	4.49%	7.400/	£0	£5k - £2m	Yes	
		4.19%	7.49%	£1,499	£300k-£5m		
	5 year	4.24%		£999	£5k - £299,999		
		4.34%		£0	£5k - £5m		
	40	4.54%		£999	£5k - £1m		
	10 year	4.64%		£0	£5k - £2m		
		4.55%	_	£1,499	£300k-£2m		
	2 year	4.60%		£999	£5k - £299,999		
		4.86%		£0	£5k - £2m		
	2	4.54%		£999	£5k - £1m		
75 040/ 000/ LTV	3 year	4.79%	7.400/	£0	£5k - £1m	V	
75.01% - 80% LTV		4.30%	7.49%	£1,499	£300k-£2m	Yes	
	5 year	4.35%		£999	£5k - £299,999		
		4.57%		£0	£5k - £2m		
	10 year	4.84%		£999	£5k - £1m		
	10 year	5.14%		£0	£5k - £1m		
		4.60%		£1,499	£300k-£2m		
	2 year	4.65%		£999	£5k - £299,999		
		4.91%		£0	£5k - £2m		
	2,4025	4.54%		£999	£5k - £750k		
20 01% - 95% ITM	3 year	4.83%	7.49%	£O	£5k - £750k	Yes	
80.01% - 85% LTV		4.39%	1.43%	£1,499	£300k-£2m	res	
	5 year	4.44%		£999	£5k - £299,999		
		4.57%		£O	£5k - £2m		
	10	4.84%		£999	£5k - £750k		
	10 year	5.14%		£0	£5k - £750k		

# Existing Borrowers House Purchase

(excluding Equity Share)

# Fixed rate mortgages (continued)

	Deal Period	Initial rate	Followed by our variable SMR¹	Product fee	Loan size <sup>3</sup>	Early Repayment Charge <sup>8</sup>	
	2	5.04%		£999	CEL - C1		
	2 year	5.34%		£0	£5k - £1m		
85.01% - 90% LTV	2	4.95%		£999	£5k - £500k		
	3 year	5.12%	7.49%	£0	£SK-£SUUK		
	E	4.64%		£999	£5k - £1m	Yes	
	5 year	4.75%		£0	£SK-£IM		
	10 year	5.19%		£999	£5k - £500k		
		5.29%		£0			
	2.400#	5.34%		£999	£5k - £750k		
	2 year	5.58%		£0			
	2	5.32%		£999	CEL CEOOL		
90.01% - 95% LTV	3 year	5.49%	7.49%	£0	£5k - £500k	Yes	
90.01% - 95% LI V	E	5.14%	1.4370	£999	CEL CZEOL		
	5 year	5.19%		£0	£5k - £750k		
	10	5.64%		£999	CEL CEOOL		
	10 year	5.79%		£O	£5k - £500k		

# **Tracker mortgages**

Linked to Bank of England Base Rate, currently 4.75%

	Deal Period	Difference from Base Rate	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>	
Un to 600/ ITV	2	+0.19%	4.94%	7.49%	£999	£5k - £5m	No	
Up to 60% LTV	2 year	+0.89%	5.64%	1.45%	£0	æsk-æsili	INO	
60.01% - 75% LTV	2 year	+0.29%	5.04%	7.74%	£999	£5k - £5m	No	
		+0.89%	5.64%		£0			
75.01% - 80% LTV	2 year	+0.39%	5.14%	7.74%	£999	£5k - £2m	No	
75.01% - 80% LI V		+1.09%	5.84%		£0			
00.040/ 0E0/ LTV		+0.54%	5.29%	7740/	£999	CEL - C2	NI-	
80.01% - 85% LTV	2 year	+1.15%	5.90%	7.74%	£0	£5k - £2m	No	
0F 010/ 000/ LTV	2	+0.94%	5.69%	7740/	£999	£5k - £1m	Nie	
85.01% - 90% LTV	2 year	+1.15%	5.90%	7.74%	£0	£SK-£IM	No	
00.040/ .050/ LTV/	2	+1.39%	6.14%	7.74%	£999	CEL CZEOL	No	
90.01% - 95% LTV	2 year	+1.45%	6.20%		£0	£5k - £750k		

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# Equity Share Existing Borrowers House Purchase

#### **Product features**

- ✓ Free standard valuation with all purchase products²
- Range of products with zero product fees

### Fixed rate mortgages

	Deal Period	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
	2	4.27%		£999		Yes
Up to 60% LTV	2 year	4.53%	7.400/	£0	£25k - £5m	
	5 year	4.19%	7.49%	£999	£25K-£5M	
		4.29%		£O		
	2	4.49%	7.400	£999	- £25k - £5m	Yes
60.01% - 75% LTV	2 year	4.76%		£O		
60.01% - 75% LI V	E	4.29%	7.49%	£999		
	5 year	4.39%		£O		
	2	4.65%		£999		Yes
75.01% - 80% LTV	2 year	4.91%	7.49%	£O	£25k - £2m	
	5 year	4.40%		£999		
		4.62%		£O		

## **Tracker mortgages**

Linked to Bank of England Base Rate, currently 4.75%

	Deal Period	Difference from Base Rate	Initial rate	Followed by our variable SMR¹	Product fee	Loan size <sup>3</sup>	Early Repayment Charge <sup>8</sup>
H +- CON LTV	2 year	+0.29%	5.04%	7.49%	£999	£25k - £5m	No
Up to 60% LTV		+1.34%	6.09%		O.		
60 010/ 7E0/ LTV	2,,,,,,,,,	+0.39%	5.14%	7.49%	£999	COEL CE	N.
60.01% - 75% LTV	2 year	+1.39%	6.14%		£O	£25k - £5m	No
75.01% - 80% LTV	2 year	+0.54%	5.29%	7.49%	£999	£25k - £2m	No
		+1.44%	6.19%		£O		

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# Existing Borrowers Additional Borrowing (Further Advance)

#### **Product features**

- ✓ Minimum loan size of £5k<sup>9</sup>
- ✓ No product fees
- ✓ Maximum LTV of 90%

### Fixed rate mortgages

	Deal Period	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size <sup>3</sup>	Early Repayment Charge <sup>8</sup>
	2 year	4.14%			£5k - £5m	
Un to 60% ITV	3 year	4.14%	7.74%	£O	£5k - £2m	Yes
Up to 60% LTV	5 year	3.99%	1.1470	æ0	£5k - £5m	ies
	10 year	4.59%			£5k - £2m	
	2 year	4.34%			£5k - £5m	
60.01% - 75% LTV	3 year	4.29%	7.74%	£O	£5k - £2m	Yes
60.01% - 75% LI V	5 year	4.14%		20	£5k - £5m	
	10 year	4.64%			£5k - £2m	
	2 year	4.69%	7.74%	£0	£5k - £2m	Yes
75.01% - 80% LTV	3 year	4.59%			£5k - £1m	
75.01% - 80% LI V	5 year	4.39%			£5k - £2m	
	10 year	4.89%			£5k - £1m	
	2 year	4.69%			£5k - £2m	
80.01% - 85% LTV	3 year	4.59%	7.74%	£O	£5k - £750k	Yes
80.01% - 85% LI V	5 year	4.39%	1.14%	a.U	£5k - £2m	res
	10 year	4.89%			£5k - £750k	
	2 year	5.19%			£5k - £1m	
95 019/ 009/ LTV	3 year	5.10%	7.74%	£O	£5k - £500k	Yes
85.01% - 90% LTV	5 year	4.74%	1.1470	a.U	£5k - £1m	
	10 year	5.19%			£5k - £500k	

### **Tracker mortgages**

	Deal Period	Difference from Base Rate	Initial rate	Followed by our variable SMR¹	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
Up to 60% LTV	2 year	+0.14%	4.89%	7.74%	£0	£5k - £5m	No
60.01% - 75% LTV	2 year	+0.29%	5.04%	7.74%	£0	£5k - £5m	No
75.01% - 80% LTV	2 year	+0.39%	5.14%	7.74%	£0	£5k - £2m	No
80.01% - 85% LTV	2 year	+0.44%	5.19%	7.74%	£0	£5k - £2m	No
85.01% - 90% LTV	2 year	+0.89%	5.64%	7.74%	£0	£5k - £1m	No

# Existing Borrowers Green Additional Borrowing

#### **Product features**

✓ To qualify for our Green Additional Borrowing rate, you must use 100% of what you borrow for 'green purchases'. This includes certain energy efficient home improvements such as solar panels, boiler upgrades or insulation.

### Fixed rate mortgages

	Deal Period	Initial rate	Followed by our variable SMR¹	Product fee	Loan size <sup>3</sup>	Early Repayment Charge <sup>8</sup>
Up to 90% LTV	2 year	09/	7.499/	60	CEI C201	Voc
	5 year	<b>0</b> %	7.49%	£0	£5k - £20k	Yes

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# Existing Borrowers Rate Switch

### **Product features**

- ✓ No product fees on selected products
- Submitted rate switches can be cancelled up until the 20th of the month before the switch
- Flexible features come as standard on all fixed products:
  - Overpayments up to 10% of the initial balance per annum<sup>8</sup>

	Deal Period	Initial rate	Followed by our variable SMR¹	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>	
	2	4.14%		£999			
	2 year	4.49%		O.3			
	2,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	4.14%		£999			
Un to 60% ITV	3 year	4.29%	7.49%	O.3	£1k - £5m	Yes	
Up to 60% LTV	F	3.99%	1.45%	£999	£IK-£SIII	res	
	5 year	4.19%		£0			
	10	4.59%		£999			
	10 year	4.69%		£0			
	2	4.34%		£999			
	2 year	4.69%		£0			
	2	4.29%		£999		V	
CO 040/ 750/ LTM	3 year	4.47%	7.400/	£0	C11. C5		
60.01% - 75% LTV	F	4.14%	7.49%	£999	£1k - £5m	Yes	
	5 year	4.29%		£0			
	10	4.64%		£999			
	10 year	4.79%		£0			
	_	4.69%		£999			
	2 year	4.94%		£0			
	_	4.59%		£999			
TE 040/ 000/ ITM	3 year	4.94%	<b>-</b> 400/	£0	041 05		
75.01% - 80% LTV	_	4.39%	7.49%	£999	£1k - £5m	Yes	
	5 year	4.54%		£O			
		4.89%		£999			
	10 year	5.14%		£0			
		4.69%		£999			
	2 year	4.94%		£0			
		4.59%		£999	£1k - £5m	Yes	
00.040/ 000/101/	3 year	4.94%		£0			
80.01% - 85% LTV	_	4.39%	7.49%	£999			
	5 year	4.54%		£0			
	10	4.89%		£999			
	10 year	5.14%		£0			
	2	5.19%		£999			
	2 year	5.49%		£0			
	3	5.10%		£999			
0E 010/ 000/ LTV	3 year	5.27%	7.49%	£0	£1k - £5m	Voc	
85.01% - 90% LTV	Ever	4.74%	1.43%	£999	æικ−æ5m	Yes	
	5 year	4.89%		£0			
	10 year	5.19%		£999			
	io year	5.39%		£0			
	3,,,,,,,,	5.49%		£999			
	2 year	5.69%		£0			
	3	5.29%		£999			
00 040/ 050/ LTM	3 year	5.49%	7.400/	£0	C11. C5	V	
90.01% - 95% LTV	F	5.09%	7.49%	£999	£1k - £5m	Yes	
	5 year	5.19%		£O			
	10	5.34%		£999			
	10 year	5.54%		£0			

# Existing Borrowers Rate Switch

# **Tracker mortgages**

Linked to Bank of England Base Rate, currently 4.75%

	Deal Period	Difference from Base Rate	Initial Rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
Un to 60% ITV	2	+0.14%	4.89%	7.49%	£999	£1k - £5m	No
Up to 60% LTV	2 year	+0.89%	5.64%	1.45%	£O	£IK-£SIII	INO
60 010/ 7E0/ LTV	2 year	+0.29%	5.04%	7.400/	£999	£1k - £5m	Na
60.01% - 75% LTV		+0.89%	5.64%	7.49%	£O	£IK-£JIII	No
75 O40/ OO0/ LTV/	2	+0.39%	5.14%	7.49%	£999	£1k - £5m	No
75.01% - 80% LTV	2 year	+1.07%	5.82%	1.49%	£0		INO
00.040/ .0E0/ LTV/	2	+0.44%	5.19%	7.400/	£999	C11. CE	NI -
80.01% - 85% LTV	2 year	+1.07%	5.82%	7.49%	£O	£1k - £5m	No
0F 040/ 000/ ITV	2	+0.89%	5.64%	7.400/	£999	C11. CE	NI -
85.01% - 90% LTV	2 year	+1.07%	5.82%	7.49%	£O	£1k - £5m	No
90.01% - 95% LTV	2	+1.19%	5.94%	7.400/	£999	041 05	NI -
	2 year	+1.34%	6.09%	7.49%	£0	£1k - £5m	No

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# Notes

#### Abbreviations explained

**APRC** Annual Percentage Rate of Charge

ERC Early Repayment Charge

**BMR** Base Mortgage Rate LTV

Loan-To-Value

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EΒ **Existing Borrower** 

SMR Standard Mortgage Rate

#### **Important Information**

- SMR refers to the variable Standard Mortgage Rate (The SMR has no upper limit or cap).
- 2. Charges will apply for a Home Survey Level 2 report. See page 21 for full details.
- 3. Maximum loan size and LTV are dependent upon the circumstances of the application, for full details please refer to the lending criteria.
- 4. Cashback will be paid per account and is payable to customers within one month of completion of the mortgage.
- 5. Free legal fees cover the conveyancer's standard professional charges relating to the remortgage when using one of our panel managers. Further details can be found here.
- 6. Subject to product/property type, house purchase only.
- 7. If your client is increasing their borrowing, the maximum LTV for standard repayment remortgages is 90%, unless your client is consolidating debts or paying off a non-Help to Buy second charge, in which case the maximum is 80%.
- 8. Please refer to the Early Repayment Charges section below for full
- The minimum lending amount is £10,000 for all reasons except home improvements, which has a minimum lending of £5,000. See Lending Criteria for full details.

#### **Fixed and Tracker Mortgages**

Fixed and tracker rates are limited offers and may be withdrawn at any time. All mortgages have a range of flexible features to help your clients manage their mortgage in a way that suits their lifestyle. Overpayments and underpayments are available but subject to conditions. Free valuation and  $free \, standard \, legal \, fees \, for \, House \, Purchase \, and \, Remortgage \, customers.$ 

#### **Tracker Mortgages**

The rate your client pays is directly linked to movements in the Bank of England Base Rate (BBR). The BBR rate that's been applied to the rates in this guide can be found above each Tracker Rate table and is correct at time of going to print. All of our tracker products reserved after 12 June 2009 have a floor of 0.00%. This means that if the Bank of England Base rate were to fall to 0.00% or less during the tracker period the rate payable will be 0.00% plus the agreed set percentage above the Bank of England base rate. This means that the rate payable will never go below 0.00% plus the additional percentage rate of the tracker mortgage.

#### **Early Repayment Charges (ERC)**

		Fixed Rate Deal Period								
	2 years	3 years	5 years	10 years						
Year 1	2.00%	3.00%	5.00%	6.00%						
Year 2	1.00%	2.00%	4.00%	6.00%						
Year 3		1.00%	3.00%	6.00%						
Year 4			2.00%	6.00%						
Year 5			1.00%	6.00%						
Year 6				5.00%						
Year 7	-	-		4.00%						
Year8			-	3.00%						
Year 9				2.00%						
Year 10				1.00%						

For products reserved on or after the 1 December 2022, the percentage charge payable will reduce year on year during the product deal period, as detailed in the ERC table. ERCs don't currently apply to tracker rate products. For products reserved prior to this date, please refer to the client's mortgage offer. A maximum overpayment allowance is only applicable if an ERC applies to the product. Where a product has no ERC, there is no maximum overpayment allowance. A redemption fee is charged if your client repays their main mortgage in full more than 10 years before the natural term ends, unless they are taking a new Nationwide mortgage at the same time. ERCs aren't applied when on BMR/SMR.

#### **Additional information**

The product reservation is valid for 90 days from reservation. On the 91st day the product expires unless an offer has been issued. To continue with the case, a new product must be reserved and new product/booking fees must be paid (where applicable). For fully submitted applications please use the 'Amend Case' option in NFI Online or call the mortgage service centre. Cases that are at DIP/Product Reservation stage must be rekeyed.

A product fee may be payable depending on the product selected. Some products are available without a product fee. If you recommend this option your client will pay a higher rate of interest over the deal period compared to the product fee option.

If you recommend the option with the product fee they can pay this when they apply or they can add it to their loan, the total of the loan plus the fee mustn't exceed the client's affordable amount. If they add this fee to their loan they will be charged interest on it during the term of the loan.

Please note that if you reserve a product for your client, but your advice changes and you reserve a different product, they'll receive a full refund of the product fee (if one was paid). The client will be charged a product fee (which may be added to the loan) for the second product reserved.

Should your client need to change their property post submission of their full mortgage application, then a new application will be required. This will require payment of a new product reserved from the rates available at the time of re-application. Please note that fee refunds can take up to 2 weeks. We reserve the right to request the product fee should the mortgage not complete.

Nationwide mortgages reserved on or before 29 April 2009, or 30 May 2009 for the Derbyshire Building Society or 14 June 2009 for the Cheshire Building Society will revert to the Base Mortgage Rate (BMR) at the end of the initial term. If your client chooses to switch to a new Nationwide mortgage product, the new product will currently revert onto our Standard Mortgage Rate (SMR). The SMR will apply to Dunfermline Building Society mortgages. Both are variable rates which we may vary in accordance with our mortgage terms and conditions. However, the BMR is guaranteed to be no more than 2% above the Bank of England base rate, whilst the SMR has no upper limit or cap. If your client chooses to switch to a new product, it's not possible to switch back to the BMR at a later date.

Former Portman Building Society mortgage customers whose mortgage product was taken out before 28 August 2007 or whose mortgage is now on or linked to the Nationwide Base Mortgage Rate should refer to their mortgage conditions for details of the flexible options and product features that apply to their mortgage. The product features listed in this brochure refer to new Nationwide mortgages.

# How the client's Loan-To-Value (LTV) affects the max loan size

The tables below show the maximum lending limits for purchases and remortgages dependant upon the circumstances of the application.

Please note: LTVs are tiered and the tables show the maximum LTVs if products are available at that LTV and loan amount. If more than one LTV limit detailed below is applicable to your application, the lowest LTV shall apply.

#### **New Build Property Type LTV limits**

	Max LTV
New Build Flats	75%
New Build Houses	90%
Deposit Unlock	95%*

Our maximum loan sizes are as per our standard criteria. For Deposit Unlock the maximum we will lend is £750,000.

#### Schemes / restrictions

	Max LTV	Restrictions
Shared ownership	Up to 90% LTV for First Time Buyers, House Purchase, New and Existing Customers moving home	Minimum initial share 25% Subject to product availability restrictions
Equity share (inc. Help to Buy – Equity Loan Scheme)	Dependent on Scheme.  Min. deposit of 5% of the full purchase price required	Minimum initial share, open market price/valuation: 75% builder schemes, 50% Government / Co-funded schemes Dedicated products are applicable and scheme restrictions may apply
Right to buy	Up to 100% of discounted price	+ Additional funds for legal fees and home improvements. Subject to product availability restrictions
2 or more mortgaged properties	85%	Subject to product availability restrictions
Interest Only	60%	Only available on remortgage and house purchase standard ownership types (excludes FTBs and members porting an existing mortgage)
Helping Hand	60% - 95% LTV for 5 and 10 year fixed	Only available to First Time Buyers and only for standard property purchases. This scheme uses a different calculation to determine how much customers can borrow. They may be able to borrow more on one of our qualifying 5 and 10 year fixed rate products than on one of our standard mortgages.
Deposit Unlock	95%	*Only available between 90.01% - 95% LTV. Only available on Standard ownership New Build properties. Your client must not own any other mortgaged properties on completion, including Buy to Lets.

# Valuation fees

#### **Mortgage Valuation Fees**

Free standard valuation with all purchase and remortgage products.

#### **Home Survey Level 2 Report**

<b>Property Price</b>	Home Survey Level 2 report fee
£1 - £250,000	£350
£250,001 - £500,000	£450
£500,001 - £1,000,000	£675
£1,000,001 - £2,500,000	£1,025
£2,500,001 - £10,000,000	£1,800

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