Let to Buy – Simultaneous Purchase Process Guide

This guide includes:

- Guide purpose
- Supportingcriteria
- Steps to follow

Purpose:

This guide is for customers who wish to Let to Buy (LTB) by remortgaging their current property with The Mortgage Works (TMW) and taking a residential purchase with Nationwide. As the customer will own two (or more) properties on completion, the Nationwide (NFI) application will be classified as a second property and will be eligible for porting, existing customer moving home or home purchase rates. For best practice please postpone submitting a NFI DIP until the TMW application has been processed.

Stage 1 – TMW – Let to Buy:

- Classified as a first time or experienced landlord applicant who is remort gaging their existing residential property as a Buy to Let
- There is no maximum age at application for experienced landlords applying for up to 65% LTV. For applications above 65% LTV and for all first time landlords, the maximum age at application is 70
- Maximum LTV 80%
- Maximum loan size £500,000 (unless otherwise stated)
- The applicant(s) must have owned their residential property for at least six months (with or without a mortgage) at the time of application
- The applicant must vacate the security address upon completion (new correspondence address should be provided)
- Further criteria applies; please refer to our website for more information.

TMW Online Processing Steps

From TMW Online 'Home' create a new case. In the DIP screens select Remortgage as the loan purpose. 1. the mortgage works

Decision in Principle				Case: NOV7000600 (Documents) Applicant(s): L test
Applicant	2 Mortgage	Portfolio	Product	5 Declaration
Loan details				
Loan purpose				
Remortgage		~		

2. Select Yes to the question, 'Is this a let to buy application?'.



3. Continue to Product Selection, TMW will present you with the selection of available products (Let to Buy Product codes are prefixed with LB)

Product Selection							
Start typing th ixed).	ne details of the product(s) you would like to be displayed.	You can enter the product co	ode, product term or text fr	om the descript	tion (e.g. 2 year		
				T	Show filters		
Code	Description	Product fee	Monthly payment	Features			
LB2740	4.44% Fixed for 2 year(s) until 30/11/2024	£1995	£148.00	≗£	Select > More info		
LB2741	4.64% Fixed for 2 year(s) until 30/11/2024	£995	£154.67	₩£	Select > More info		

- 4. Proceed to get DIP decision
- 5. Continue to complete the Let to Buy application and submit to TMW for processing.
- 6. Make a note of your application number from your case list. You will need this when completing the new residential purchase on NFI Online.

Applicant(s) & security	Reference	Created on	Status
remortgage Lettobuy Nationwide Bldg Soc, BH2 6EP Open case >	AUG3003439	05/08/2019	<mark>∕</mark> —2—3—4
applicantone Testesupport & Applicanttwo Testesupport Nationwide Bldg Soc, BH2 6EP Open case >	16715858	02/08/2019	⊘ —(2)—(3)—(4)

Stage 2 - New Residential Purchase NFI

Nationwide will consider lending for a new main residence where the applicant wishes to let their existing property rather than sell it. The affordability figure needs to cover all mortgages that will be outstanding at the time of completion.

Purchase applications for these clients should be keyed as a Second Property even if the property being purchased will be your client's main residence.

Where your client will own more than one property on completion of their new loan with Nationwide, the maximum LTV is 85%. For information about products please see our products, loan size and maximum LTV criteria.

NFI Online Processing Steps:

- 1. Create a Decision in Principle application via NFI online (this can be created at any time while the TMW application is being processed) and select the application type as 'New purchase'.
- 2. Select 'Yes' to 'Does the applicant currently hold a Nationwide mortgage?'.
- 3. On the Loan Requirements screen, select Yes to 'Will any applicant own any other mortgaged properties on completion of this mortgage?'
- 4. Once on Existing Mortgage Details screen, key:
 - Existing lender as The Mortgage Works
 - Existing account number as the Let to Buy application number (not the alpha numeric DIP reference)
 - The current outstanding mortgage balance, this will be the loan amount of the LTB application and
 - The full balance as continuing.
 - Confirm the property is let; a tenancy agreement is in place, the monthly mortgage repayment and the anticipated rental income.

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pplicant(s): Mr Y Koala Case I	id: M551072251	My Home	Case Home	Case Upo
Illustration	Existing Mortgage Detai	ils		
DIP Loan Requirements	• Other Existing Mortgage(s)			
Property Details Deposit Details	Please consider all existing mortgage This should include any Nationwide mortgage			ly holds.
Applicant Details Address Details	Does any applicant have an existing mortgage?	● Yes O	No	
Employment Income	Lender	Outstar	iding balance	
Other Income	The Mortgage Works		£75,000.00	•
Outgoings	Existing lender name	The Mortgage V	Vorks	~
Existing Mortgage Details Credit History	Existing mortgage account number	12345678		
Decision In Principle	Current outstanding balance		000.00	
Reserve Product	 Outstanding balance continuing after completion of this mortgage 		000.00	
	Interest only amount of the balance continuing	£75,	000.00	
Final Steps	Remaining term	25 Ye	ars 0 M	Ionths
	Is the property let?	Yes		~
	Is there a tenancy agreement in place?	Yes		~
	What is the Monthly Mortgage Repayment?	£	300.00	
	Monthly Rental Income	£	650.00	
			Ad	ld an entry

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- 5. Continue to obtain an accepted DIP via NFI Online, save and exit the application.
- 6. When the TMW Let to Buy application has been approved, and the mortgage offer received, continue to complete the full mortgage application in NFI Online
- 7. Once you've submitted the application on NFI Online, please upload a Word document detailing your TMW case reference so that we can confirm details of your offer

t formulae 🔎 👻 Certificate error 🖒	nFI Online Declaration ×					
Building Society	Tay Singh				Help and su	pport
Applicant(s): Mr S Koala & Mrs C I	Koala Case Id: M650356423	My Home	Case Home	Case Update	Save and Exit	og out
Illustration ~	Declaration					
Reserve Product V	Declarations					
FMA V Rate Switch V	Please confirm that each applicant has been given a copy of the declaration and agrees to the terms & conditions	🗹 Sean Koala				
Final Steps V Fee Payment Options		🗹 Claire Koala				
 Declaration 	Please confirm that you (as the intermediary) have read the declaration and agree to the terms & conditions					
			Print d	eclaration		
Version: 8.0.0.0 I	Backward		Submit	application	Page 10	1113140